Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Message Text

UNCLASSIFIED

PAGE 01 ACCRA 07097 151558Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
----------111421 152113Z /64
R 151420Z SEP 77
FM AMEMBASSY ACCRA
TO USDOC WASHDC
INFO SECSTATE WASHDC 136

UNCLAS ACCRA 7097

E.O. 11652: N/A
TAGS: BEXP GH
SUBJECT: ADS REQUEST FOR UNIROYAL CHEMICAL, NAUGATUCK, N.C.

REF: COMMERCE CD-144, JUNE 16, 1977

WHILE UNIROYAL DESIRES DISTRIBUTORSHIP ARRANGEMENT, CURRENT LOCAL
TRADING CONDITIONS HAMPER ESTABLISHMENT OF SUCH RELATIONSHIP AT
THIS TIME. AS PART OF MAJOR ECONOMIC LIBERALIZATION PROGRAM, GOG
RECENTLY ANNOUNCED RELAXATION OF IMPORT LICENSING CONTROLS ON
REQUIREMENTS OF MOST MANUFACTURERS; THUS, DESIGNATED FIRMS NO LONGER
REQUIRE LICENSES TO IMPORT THEIR RAW MATERIALS. CONSEQUENTLY,
IMPORTERS ARE RELUCTANT TO ACCEPT DISTRIBUTORSHIP OFFERS FOR
SUCH COMMODITIES UNTIL THEIR PROSPECTS OF OBTAINING NECESSARY
IMPORT LICENSES ARE ASSURED. IN ADDITION, SALES POTENTIAL OF
LOCAL DISTRIBUTOR IS MINIMIZED BY TENDENCY OF IMPORTANT END-USERS
TO NEGOTIATE CONSOLIDATED PURCHASES THROUGH BUYING AGENTS OR PARENT
COMPANIES ABROAD. WE BELIEVE UNIROYAL INTEREST WOULD BE BETTER
SERVED ON AGENCY BASIS. FOLLOWING FIRMS HAVE EXPRESSED
AN INTEREST IN REPRESENTING UNIROYAL AS COMMISSION AGENTS
FOR ITS RUBBER CHEMICALS AND POLYMERS. BOTH COMPANIES WISH
TO RECEIVE ADDITONAL COPIES OF PRODUCT LITERATURE, INCLUDING
PRICE LISTS, AND USUAL TERMS OF FRANCHISE OR SPECIMEN CONTRACT:
1. DEVAG LTD
P.O. BOX M-262; BANNERMAN RD.
ACCRA, GHANA
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ACCRA 07097 151558Z

CONTACT: MR. W.E. ROTH, MANAGING DIRECTOR
PHONE: 64978
CABLE: DEVAG, ACCRA
TELEX: 2146
OMMENT: THIS IS WELL-ESTABLISHED, AGGRESSIVE AGENCY
REPRESENTING SEVERAL EUROPEAN AND U.S. FIRMS FOR A
WIDE RANGE OF PRODUCT LINES.

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

2. WELLINGTON, STANLEY & CO.
P.O. BOX 686, KIMBERLEY AVE.
ACCRA, GHANA
CONTACT: MR. C.W. ASAMOAH, MANAGING DIRECTOR
PHONE: 64434
CABLE: WELSTANCO, ACCRA
NO TELEX
COMMENT: THIS SMALL GHANAIAN FIRM IS CAPABLE AND EXPERI-
ENCED IN SALES OF INDUSTRIAL CHEMICALS: HAS EXTENSIVE
CONNECTIONS AMONG LOCAL MANUFACTURING FIRMS.
PREPARED: PETER HENNISON APPROVED: ALBERT GLAD. SMITH

UNCLASSIFIED

NNN

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ACCRA07097
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770335-0788
Format: TEL
From: ACCRA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770962/aaaabzxw.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ac494046-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1268821
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST FOR UNIROYAL CHEMICAL, NAUGATUCK, N.C.
TAGS: BEXP, GH
To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/ac494046-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009